

FIG. 1

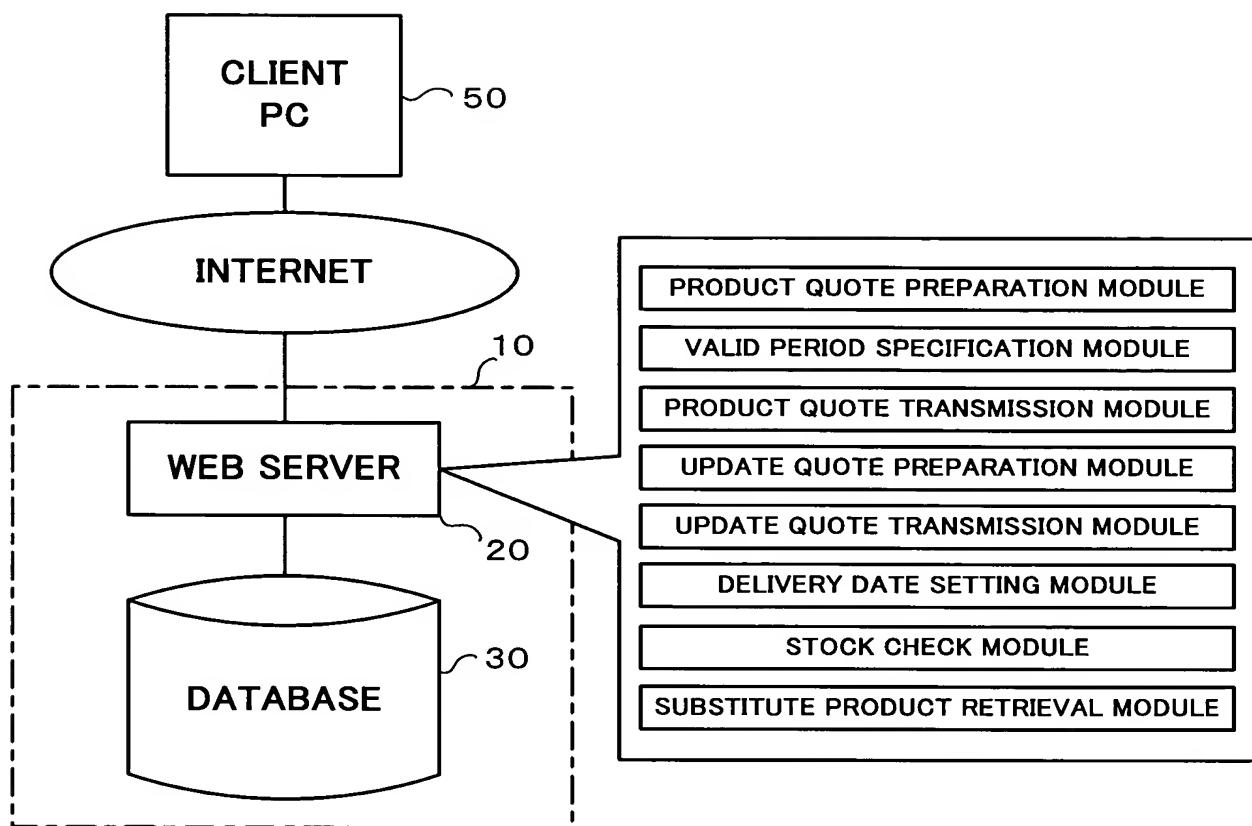


FIG. 2

(a) PRODUCT INFORMATION TABLE

Product	Product Information		
	System Unit Price	Stock	Substitute Products
Tower Personal Computer Model : XX OS : AAAAA CPU : BBBBB Memory : CCCCC	¥ xxxx	XXX	Model YY
Tower Personal Computer Model : XY OS : A'A'A'A'A'	¥ XXXYY	XXY	Model ZZ Model ZX :

(b) QUOTATION INFORMATION TABLE

Quotation ID	Client Information	Electric Quotation Information			
		Product Quote		Delivery Date	Valid Period
		Specified Product	Price		
QAQ1	Postal Address:OO Name:□□ TEL : x x FAX : △△ Mail Address: ##@aaa.bbb	Tower Personal Computer Model : XX Quantity : 1 OS : AAAAA CPU : BBBBB Memory : CCCCC	Sub-Total : ¥ xxxx Postage : ¥ yyyy	AA	xxxx/xx/xx
QAQ2	Postal Address:□△ Name:○×	Tower Personal Computer Model : XY Quantity : 2	Sub-Total : ¥ aaaaa Postage : ¥ bbbbb	AB	xxxx/xx/xy

FIG. 3

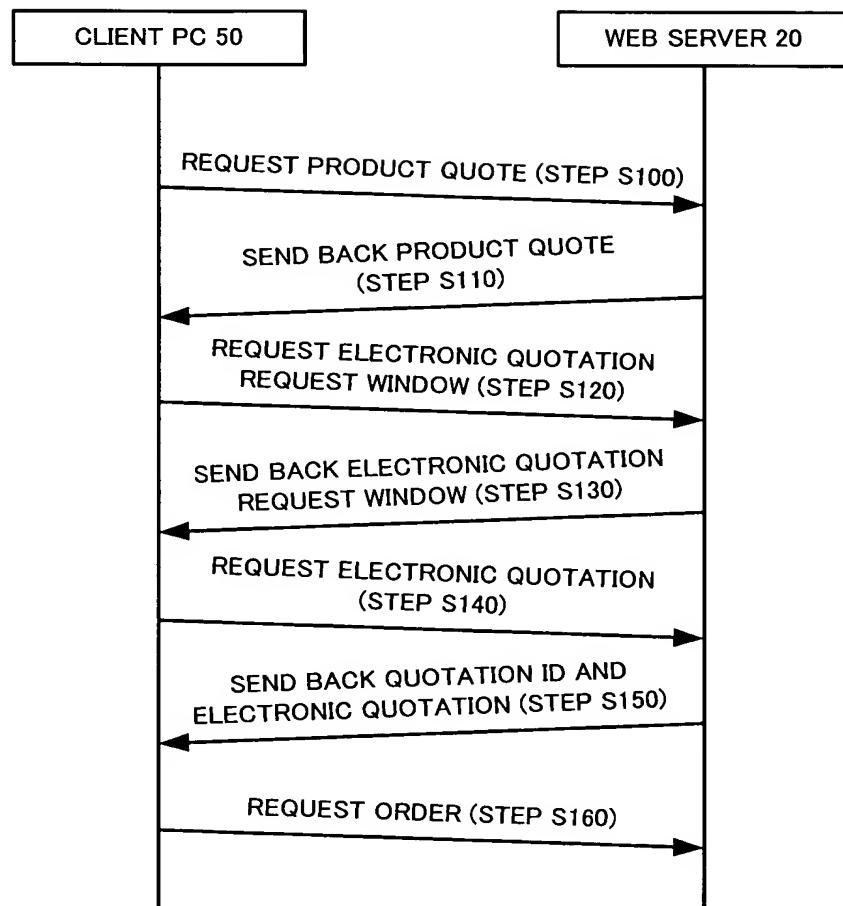


FIG. 4

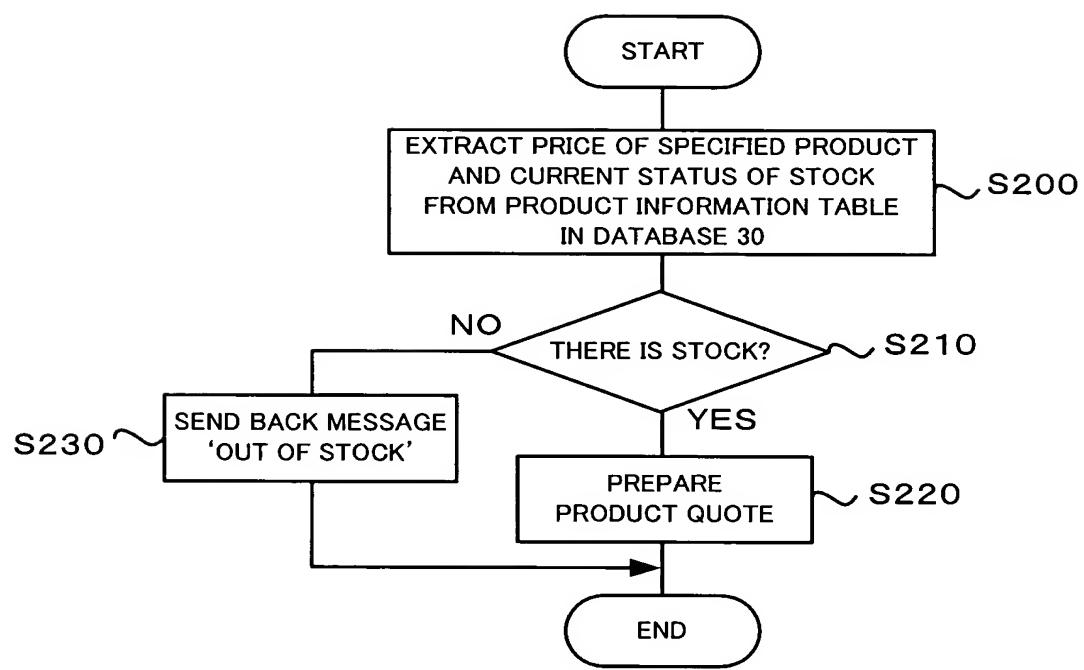


FIG. 5

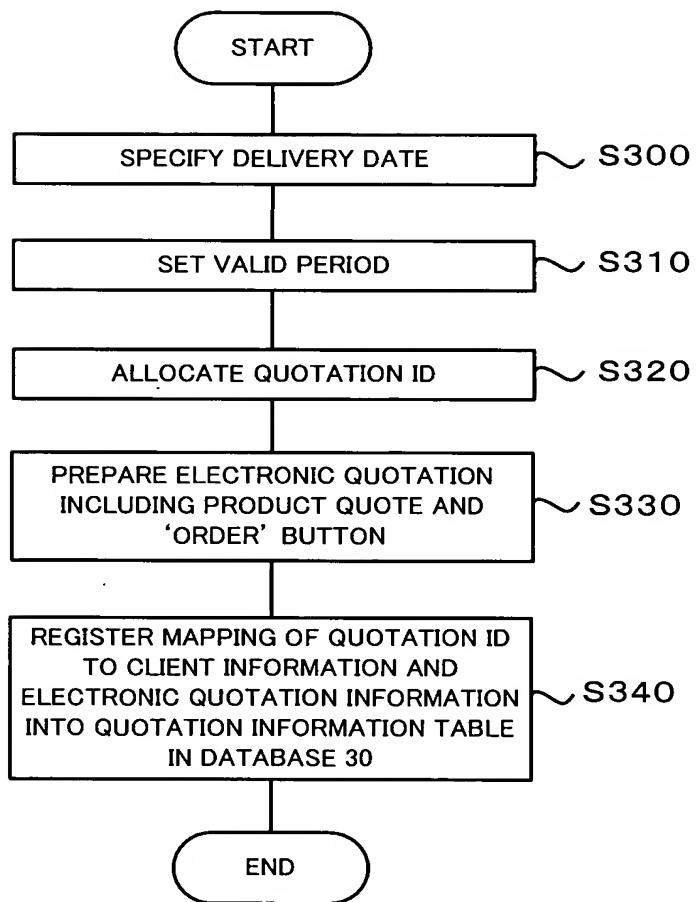


FIG. 6

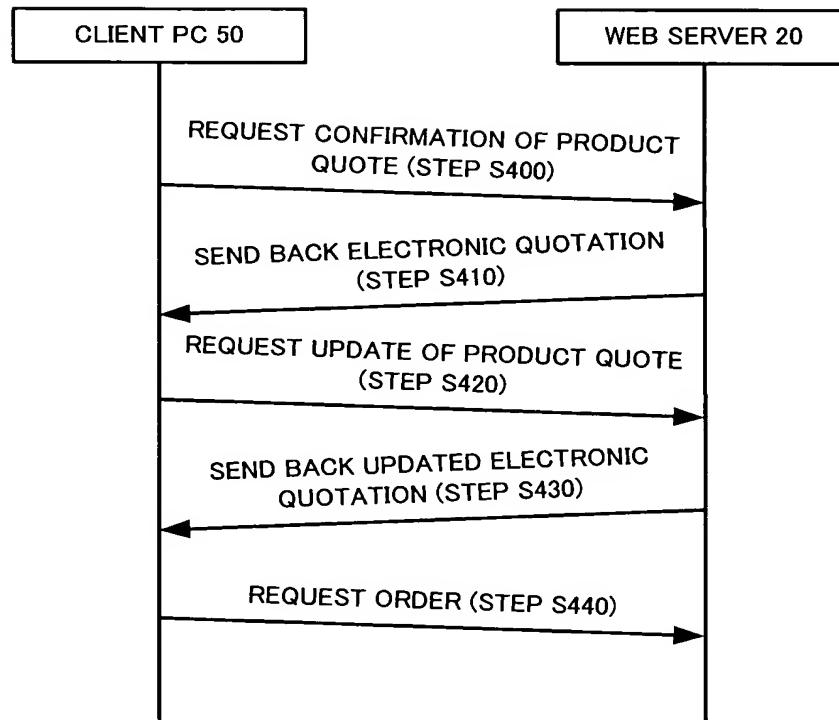


FIG. 7

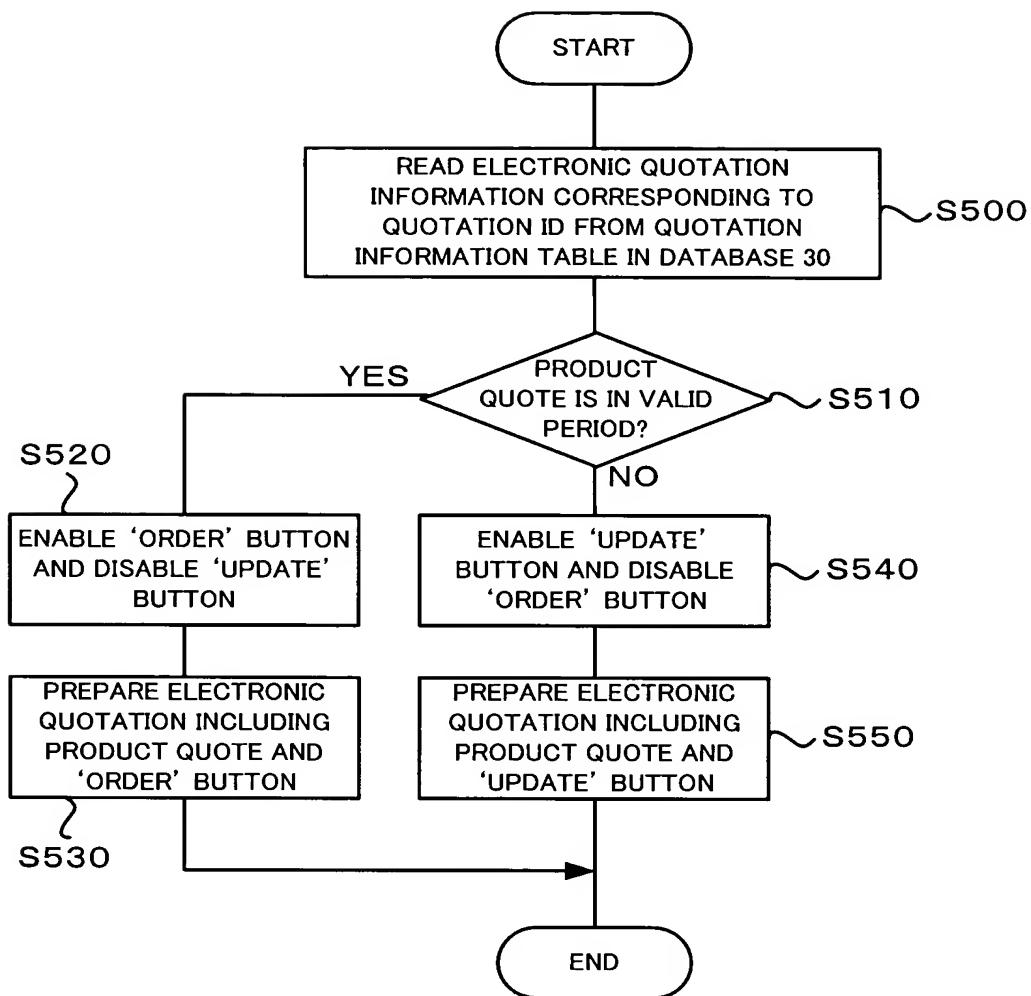


FIG. 8

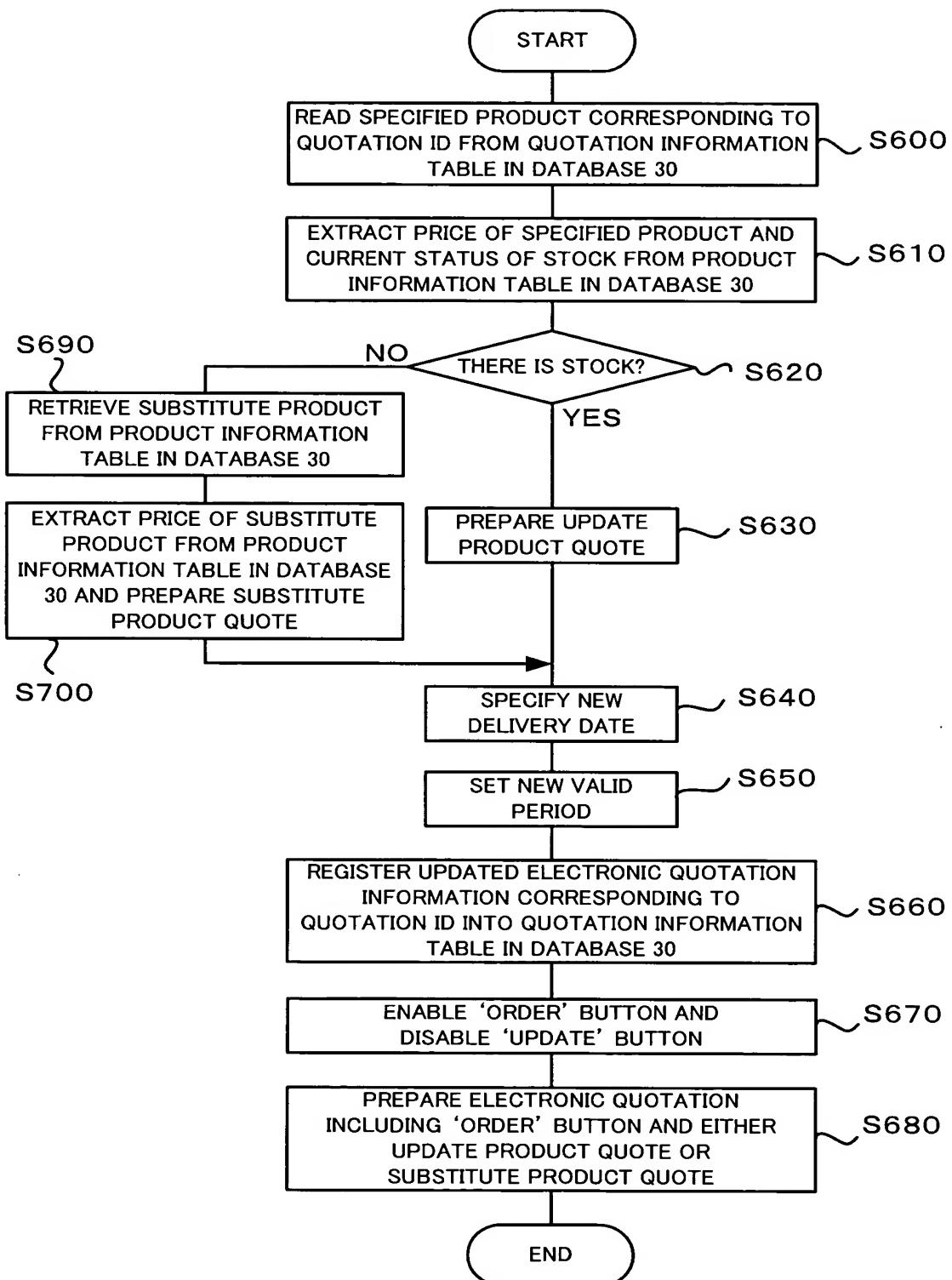


FIG. 9

(a) Electronic Quotation Information in Valid Period

Quotation ID	Client Information	Electronic Quotation Information			
		Product Quote		Delivery Date	Valid Period
		Specified Product	Price		
QAQ1	Postal Address : OO Name : □□ TEL : ×× FAX : △△ Mail Address : ##@aaa.bbb	Tower Personal Computer Model : XX Quantity : 1 OS : AAAAA CPU : BBBBB Memory : CCCCC	Sub-Total : ¥ xxx Postage : ¥ yyy	AA	xxxx/xx/xx

(b) Updated Electronic Quotation Information after Expiration of Valid period  
( With Stock )

Quotation ID	Client Information	Electronic Quotation Information			
		Product Quote		Delivery Date	Valid Period
		Specified Product	Price		
QAQ1	Postal Address : OO Name : □□ TEL : ×× FAX : △△ Mail Address : ##@aaa.bbb	Tower Personal Computer Model : XX Quantity : 1 OS : AAAAA CPU : BBBBB Memory : CCCCC	Sub-Total : ¥ xxx Postage : ¥ yyy	BB	yyyy/yy/yy

(c) Updated Electronic Quotation Information after Expiration of Valid Period  
( Without Stock )

Quotation ID	Client Information	Electronic Quotation Information			
		Product Quote		Delivery Date	Valid Period
		Specified Product	Price		
QAQ1	Postal Address : OO Name : □□ TEL : ×× FAX : △△ Mail Address : ##@aaa.bbb	Tower Personal Computer Model : XY Quantity : 1 OS : A'A'A'A'A' CPU : B'B'B'B'B' Memory : C'C'C'C'	Sub-Total : ¥ zzz Postage : ¥ yyyy	CC	zzzz/zz/zz

FIG. 10

**Quotation Request**

**Personal Computer Model XX**



OS : AAAA  
CPU : BBBB  
Memory : CCCC  
:

System Unit Price	¥ xxxx
Consumption Tax	¥ uuuuu
Total	¥ hhhh

**Next**

FIG. 11

**Quotation Mr. PQR**  
Tower Personal Computer Model XX

OS : AAAA  
CPU : BBBB  
Memory : CCCC  
:  
Delivery Date : AA days

Sub-Total	¥ xxxx
Postage	¥ yyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

Click the 'Order' button for purchase.

**Order**

(a) In Valid Period

**Quotation Mr. PQR**  
Tower Personal Computer Model XX

OS : AAAA  
CPU : BBBB  
Memory : CCCC  
:  
Delivery Date : AA days

Sub-Total	¥ xxxx
Postage	¥ yyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

The valid period of the quotation has expired.  
Update of the quotation is required.

**Update**

(b) After Expiration of Valid Period

**Quotation Mr. PQR**  
Tower Personal Computer Model XX

OS : AAAA  
CPU : BBBB  
Memory : CCCC  
:  
Delivery Date : BB days

Sub-Total	¥ xxxx
Postage	¥ yyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

Click the 'Order' button for purchase.

**Order**

(c) Updated with Stock

**Quotation Mr. PQR**  
Tower Personal Computer Model YY

OS : A'A'A'A'  
CPU : B'B'B'B'  
Memory : C'C'C'C'  
Substitute Product  
Delivery Date : CC days

Sub-Total	¥ xxxx
Postage	¥ yyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

Click the 'Order' button for purchase.

**Order**

(d) Updated without Stock

FIG. 12

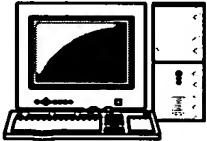
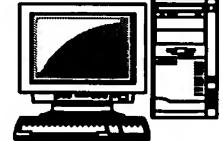
<u>List of Substitute Products</u>	
<hr/>	
<b>Tower Personal Computer Model XX</b>	
	OS : A' A' A' A' CPU : B' B' B' B' Memory : C' C' C' C' ⋮
<hr/>	
<b>Tower Personal Computer Model XY</b>	
	OS : A' A' A' A' CPU : FFFF Memory : CCCC ⋮
<hr/>	
<b>Tower Personal Computer Model YY</b>	
	OS : MMMM CPU : HHHH Memory : C' C' C' C' ⋮
<hr/> ⋮ ⋮	

FIG. 13

<b>Quotation Request</b>	
<b>Tower Personal Computer Model XX</b>	
<b>Essential Specifications</b>	Be sure to select each specification.
► OS	<input type="text"/> ▼
► CPU	<input type="text"/> ▼
► Memory	<input type="text"/> ▼
.	.
.	.
.	.
<b>Options &amp; Services</b>	Select according to the requirements.
► Display	<input type="text"/> ▼
► Application	<input type="text"/> ▼
.	.
.	.
.	.
<b>System Unit Price</b>	<input type="text"/>
<b>Consumption Tax</b>	<input type="text"/>
<b>Total</b>	<input type="text"/>
<b>Next</b>	

FIG. 14

Component	Product Information		
	Unit Price	Stock	Substitute Components
Video Board XX	¥ xxxxx	XXX	Model AA Model BB Model CC :
Video Board YY	¥ XXXYY	XXY	Model DD Model EE :

FIG. 15

**Quotation Mr. PQR**  
**Tower Personal Computer Model XX**

OS : A  
CPU :  
Memory :  
Video :  
:  
Sub-  
Postage  
Consumption Tax  
Total

Click the 'Order' button for purchase.

**Quotation Mr. PQR**  
**Tower Personal Computer Model XX**

OS : A  
CPU :  
Memory :  
Video :  
:  
Sub-  
Postage  
Consumption Tax  
Total

Click the 'Order' button for purchase.

**Quotation Mr. PQR**  
**Tower Personal Computer Model XX**

OS : AAAA  
CPU : BBBB  
Memory : CCCC  
Video Board : XX ← Substitute  
:  
Delivery Date : AA days

Sub-Total	¥ xxxx
Postage	¥ yyyy
Consumption Tax	¥ zzzzz
Total	¥ vvvvv

Click the 'Order' button for purchase.

**Order**

FIG. 16

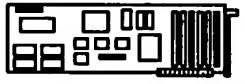
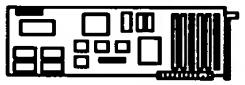
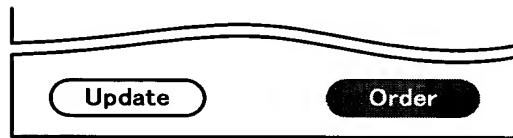
<u>List of Substitute Components</u>	
<hr/>	
<u>Video Board AA</u>	
	Manufacturer : OOOO :
<hr/>	
<u>Video Board BB</u>	
	Manufacturer : PPPP :
<hr/>	
<u>Video Board CC</u>	
	Manufacturer : QQQQ :
<hr/> ⋮	

FIG. 17



(a) In Valid Period



(b) After Expiration of Valid Period